



## Introduction

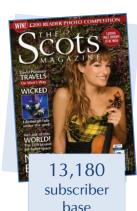
243,000 readers every month

25,109 ABC audited circulation 200% increase in website users y-o-y

12,600 social media followers

App Store

Google play



#### The magazine

The Scots Magazine, the oldest magazine in the world, is packed with entertaining and informative features on Scotland's people, places, culture and leisure. Every issue celebrates Scotland's rich urban and

issue celebrates Scotland's rich urban and rural life – from the great outdoors to the vibrant city scene; all complemented by stunning photography.

The Scots Magazine remains the biggest selling Scottish interest title in the UK.

#### The website - www.scotsmagazine.co.uk

A place for consumers to be more engaged. The Scots Magazine life-style website is packed with unique content that compliments the magazine and offers our audience even more.





#### Social Media

Facebook and Twitter pages to engage in conversation with our consumers.





@scotsmagazine

Sources: ABC Jan – Dec 14,TGI Jan – Dec 14, Google Analytics August 2015, social media up to w/c 21 Sept 15

# SCOTS

# **Demographics**

#### **UK Sales Share\***

51% East Scotland

29% West Scotland

8% North England

5% Midlands

5% London and South East

1% Wales and South West

# ABC1 readers

68%

Gender
Male 42%
Female 58%

47 Average reader age

#### A valuable audience

- Over half of our readers are the main shopper of their household.
- Over half of readers of the title pass the magazine onto someone else once they have finished with it.\*
- The magazine is used as a key source of information, a third of our readers keep it and refer to it again.\*

#### A receptive audience

- Readers of The Scots Magazine are a prime target for advertising as they are more likely to act upon adverts than the average, so therefore minimising wastage.
- Over half of our readers have acted on an advert seen within the magazine.\*



Sources: TGI Jul 13 – Jun 14 \*Scots Magazine reader survey 2014, \*UK Marketforce



# **Brand Opportunities**

The Scots Magazine provides brands with a number of different touch points to target our consumers, working together we can create an exclusive brand alliance package that provides added value and increased stand out.

Below is an example of some of the opportunities that the package can include...

- Inside front cover
- Outside back cover
- Full page
- DPS
- Inserts
- Page sponsorships
- Promotional coverage in magazine
- Reader offers
- Positions on subscribers newsletters/mailers
- Banner advertising
- Blog mention on www.scotsmagazine.com
- Facebook and Twitter mentions
- Enabled links to your website when mentioned in the Digital Edition.
- Digital-only ad pages in the first half of Digital Edition for one issue.

We also have The Scots Magazine directory, an exclusive editorially designed page within the magazine that provides you with the opportunity to achieve greater stand out in the magazine.





ERIBE put a contemporary twist on traditional Scottish knitwear. Crafted from the finest yarns, their knitwear is an exquisite mixture of garments and accessories for women, men & children. Proud of their Scottish hertiage, ERIBE garments are made using expert craftsmanship and years of specialist knowledge that has been handed down from one generation to the next. www.rheged.com/splash-out



### **Contacts**

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#### Rates

**DPS** £2,500 Full page £1,500 Half page £900 Quarter page £600 Eighth page £400 Inside front cover £1,900 Outside back cover £1,800 Classified £25 per CCM £21 per 000 Inserts £9 per line Lineage

Want to know about other DC Thomson brands? Visit <a href="www.dcthomson.co.uk">www.dcthomson.co.uk</a> or contact us for more information.

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